# **INASCAR**

# **2020 KANSAS RACE WEEKEND**





# Let's Put NASCAR to Work For Your Business

We want to connect your business with brand-loyal NASCAR fans in your community!

We offer single race marketing programs that are **cost-effective**, **budget-friendly**, **customizable** and **right-sized** for any company to participate.

# Our unique marketing programs include:

**Premium Position Print Advertising** 

YouTube, Twitter + Digital Advertising

**Race Tickets** 

Pit Passes

Hospitality

Trackside Sampling\*



NASCAR is the No. 1 sport in terms of brand loyalty. Fans are three times as likely as nonfans to try and purchase sponsors' products and services.

The NASCAR Pole Position team can build a marketing program that will work for any size company.





# Why Should Your Business Consider NASCAR?



# **SUPER FANS, SUPER SUPPORT**

NASCAR has a higher percentage of its total fan base willing to try sponsors' products and services than other sports leagues.



# A COST-EFFECTIVE OPPORTUNITY FOR ANY SIZE COMPANY

There are marketing packages for businesses of all sizes. No company is too small to get involved in NASCAR.



### **PARTNERSHIPS WORK**

Working with NASCAR Pole Position enables you to connect your company to the NASCAR brand and its brand-loyal legion of followers.



### MARKETING SOLUTIONS

NASCAR Pole Position offers both print and digital opportunities for your company to reach new customers.



# **UNLOCK A UNIQUE TRACK EXPERIENCE**

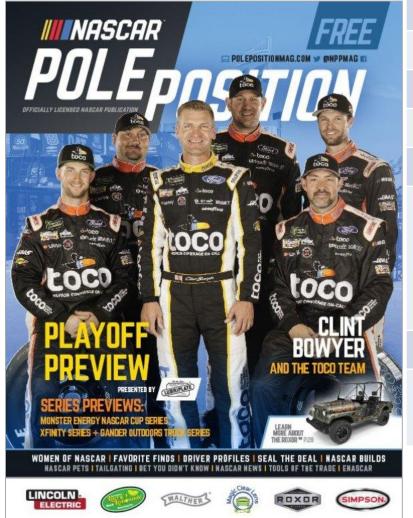
NASCAR Pole Position can offer your company race tickets and pit passes as well as other hospitality options.





# PRINT | NASCAR POLE POSITION MAGAZINE

# Print Magazine distributed exclusively in your marketing area



COMPOSITION	Full-color throughout
TRIM SIZE	8 3/8" x 10 7/8"
STOCK	8pt. Gloss Cover; 70# Gloss Text
BINDING	Perfect Bound
COVER	UV Coated
CONTENT & DESIGN	The magazine is packed with the latest driver profiles, NASCAR features, news and information. NASCAR Pole Position is not only a must read for both the casual and diehard NASCAR fan, but also a collector's item that is kept for years to come.
READERSHIP	80,000 exclusively in your marketing area
DISTRIBUTION	Distributed complimentarily at select area retailers starting two weeks prior to the race.



### **DIGITAL EDITION**

View a digital edition of NASCAR Pole Position www.polepositionmag.com/digital





# DIGITAL | ROAR! WEEKLY RACE MAGAZINE A twice-weekly digital magazine







COMPOSITION	Full-color throughout
PAGE COUNT	50 pages
PLATFORM	Desktop, Mobile
DIGITAL REACH	Available twice weekly during the season to 90,000 NASCAR fans
ADVERTISING	Static, video and interactive; single page, and editorial opportunities available
CONTENT & DESIGN	Features the latest news for the upcoming race weekend. ROAR! has become a must-read for the NASCAR fan.
DISTRIBUTION DATE	Distributed on Monday and Thursday each week during the season.



# **RACE DAY | Complimentary Tickets & Garage-Pit Passes**

NASCAR Pole Position offers partners the opportunity to experience the race in a unique way. In addition to tickets, race weekend pit passes allow pass-holders access to the garage area before during race weekend and allow unprecedented access to the drivers.

# **Race Tickets**

# Race Tickets and Pit Passes can be used for:

- Private Use
- Employee
   Appreciation
- Customer
   Development
- Contests & Giveaways

Garage & Pit Passes





# **OUT OF THE GROOVE | YouTube Content Creation**

The #1 NASCAR content creator on YouTube, Eric Estepp hosts
OUT OF THE GROOVE, a twice weekly talk show covering news and trending topics in the NASCAR fan community. As the top creator in the community, Eric is a major driver of the sport's online conversation each week. His content is exclusively provided by Pole Position.

- Coverage includes NASCAR Cup Series, Xfinity Series, Gander Outdoors Trucks, ARCA-K&N
- New episodes appear twice weekly

# LEARN MORE IN THE ENGINE ROOM >>>

Program Overview | <u>link</u>
Case Study: Permatex | <u>link</u>
The Modern NASCAR Fan | <u>link</u>



# Sharable & Actionable Native Content Opportunities

- Native Video Segment
- Custom Video Episode
- On-Air Availability
- Product Placement
- Social Contests



**BY THE NUMBERS** 

95,000 Subscribers

1 Million+
Monthly
Social
Impressions

750,000 Monthly Views

Watch an Episode of Out of the Groove <a href="https://www.youtube.com/user/DoubleEdud">https://www.youtube.com/user/DoubleEdud</a>





# **SCHEDULE | Deadlines & Distribution Details**

# Kansas Speedway | NASCAR Race Weekend | May 29-31, 2020







# **NASCAR Pole Position Magazine**

Material Date April 3

**Distribution Date May 22** 

Available at:





+ LOCAL
MERCHANTS

# **ROAR!** Weekly Race Magazine | YouTube-Out of the Groove

Material Date May 21

Distribution Date May 28, June 1

**Available to/at:** ROAR! Magazine subscribers, online at www.polepositionmag.com; on YouTube

ROAR! and Out of the Groove are viewable on mobile and desktop devices.



# **ABOUT US | A.E. Engine Media Marketing**

Formed in 2005, A.E. Engine provides publishing, marketing and production services to companies and associations across the country.

Based in Tampa, Florida, A.E. Engine concepts, develops and executes print, digital and event strategies for its partners at the professional, collegiate and scholastic level.

A.E. Engine is longest standing NASCAR publishing licensee and the only publisher to deliver magazine that is distributed season long. *NASCAR Pole Position* is a nationally-distributed magazine distributed in all 23 NASCAR Series race markets, and published 36 times per year.

Other A.E. Engine partners include Celebrity Golf Tournaments, US Youth Soccer and more than 100 Fortune 1000 companies. A.E. Engine also owns and operates a youth sports property -- Friday Night Football (FNF) -- and has a rapidly-growing custom publishing unit.

A.E. Engine
11880 28<sup>th</sup> St. North
Suite 101
St. Petersburg, FL 33716
www.ae-engine.com
727.209.0792
info@ae-engine.com

A.E. ENGINE | CREATORS OF COMPELLING CONTENT AND PREMIUM PLATFORMS













