INASCAR

2020 INDIANAPOLIS RACE WEEKEND

- Garage & Pits -

LOCAL AND REGIONAL SALES & MARKETING OPPORTUNITIES







PRINT + DIGITAL + CAR SPONSORSHIP + TICKETS + PIT PASSES + HOSPITALITY + TRACK SAMPLING & ACTIVATION

We want to connect your business with brand-loyal NASCAR fans in your community!

We offer single race marketing programs that are **cost-effective**, **budget-friendly**, **customizable** and **right-sized** for any company to participate.

Our unique marketing programs include:

Premium Position Print Advertising

YouTube, Twitter + Digital Advertising

Race Tickets

Pit Passes

Hospitality

Trackside Sampling*





NASCAR is the No. 1 sport in terms of brand loyalty. Fans are <u>three</u> <u>times</u> as likely as nonfans to try and purchase sponsors' products and services.

The NASCAR Pole Position team can build a marketing program that will work for any size company.



OFFICIALLY LICENSED

* Select markets



SUPER FANS, SUPER SUPPORT

NASCAR has a higher percentage of its total fan base willing to try sponsors' products and services than other sports leagues.



A COST-EFFECTIVE OPPORTUNITY FOR ANY SIZE COMPANY There are marketing packages for businesses of all sizes. No company is too small to get involved in NASCAR.



PARTNERSHIPS WORK

Working with NASCAR Pole Position enables you to connect your company to the NASCAR brand and its brand-loyal legion of followers.



MARKETING SOLUTIONS

NASCAR Pole Position offers both print and digital opportunities for your company to reach new customers.



UNLOCK A UNIQUE TRACK EXPERIENCE

NASCAR Pole Position can offer your company race tickets and pit passes as well as other hospitality options.

PRINT | NASCAR POLE POSITION MAGAZINE Print Magazine distributed exclusively in your marketing area



COMPOSITION	Full-color throughout	
TRIM SIZE	8 3/8" x 10 7/8"	
бтоск	8pt. Gloss Cover; 70# Gloss Text	
BINDING	Perfect Bound	
COVER	UV Coated	
CONTENT & DESIGN	The magazine is packed with the latest driver profiles, NASCAR features, news and information. <i>NASCAR Pole Position</i> is not only a must read for both the casual and diehard NASCAR fan, but also a collector's item that is kept for years to come.	
READERSHIP	80,000 exclusively in your marketing area	
DISTRIBUTION	Distributed complimentarily at select area retailers starting two weeks prior to the race.	
NASCAR POLE POSITION	DIGITAL EDITION View a digital edition of NASCAR Pole Position www.polepositionmag.com/digital	





DIGITAL | ROAR! WEEKLY RACE MAGAZINE A twice-weekly digital magazine

ROAR! IS FOR NASCAR FANS 100% FREE

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MAGAZINE-STYLE CONTENT FOR YOUR DESKTOP OR MOBILE DEVICE

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MAKING A PLAYOFF PUSH UNDER THE LIGHTS	Tights on Saturday will add ao ratea clement of drama to might - which always	
RICHMOND WILL PROVIDE A HIGH-STAKE RACE FOR ALL BUT KESELOWSKI	seems to add an extra Richmond.	
BY JARED TURNER	layer of excitement, GETTY MACES drama and intensity.	
A feer 14 years as host to the final race.	While Saturday right's Federated Auto Parts 400 will be a high-stakes affair for a good	
of the regular season for NASCAR's	number of the 16 championship contenders.	
m premier series, Richmond Raceway officially moves into its new slot this weeken		
as the fix mile short track plays host to the middle race in the Monster Energy NASCAR	at Las Vegas punched an automatic ticket to the Round of 12.	
Cup Series' Round of bi. As is typical for the fall at Richmond,	Keselowski's concern this weekend is not soldifying a berth in the next playoff round	
however, the event will be held under the	but, rather, rather keeping and building on	
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COMPOSITION	Full-color throughout
PAGE COUNT	50 pages
PLATFORM	Desktop, Mobile
DIGITAL REACH	Available twice weekly during the season to 90,000 NASCAR fans
ADVERTISING	Static, video and interactive; single page, and editorial opportunities available
CONTENT & DESIGN	Features the latest news for the upcoming race weekend. ROAR! has become a must-read for the NASCAR fan.
DISTRIBUTION DATE	Distributed on Monday and Thursday each week during the season.

NASCAR Pole Position offers partners the opportunity to experience the race in a unique way. In addition to tickets, race weekend pit passes allow pass-holders access to the garage area before during race weekend and allow unprecedented access to the drivers.



Race Tickets and Pit Passes can be used for:

- Private Use
- Employee
 Appreciation
- Customer
 Development
- Contests & Giveaways

Garage & Pit Passes



OFFICIALLY LICENSED



OUT OF THE GROOVE | YouTube Content Creation

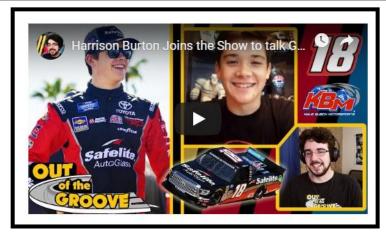
The #1 NASCAR content creator on YouTube, Eric Estepp hosts OUT OF THE GROOVE, a twice weekly talk show covering news and trending topics in the NASCAR fan community. As the top creator in the community, Eric is a major driver of the sport's online conversation each week. His content is exclusively provided by Pole Position.

> Coverage includes NASCAR Cup Series, Xfinity Series, Gander Outdoors Trucks, ARCA-K&N

New episodes appear twice weekly

LEARN MORE IN THE ENGINE ROOM >>>

Program Overview | <u>link</u> Case Study: Permatex | <u>link</u> The Modern NASCAR Fan | <u>link</u>



Sharable & Actionable Native Content Opportunities

- Native Video Segment
- Custom Video Episode
- On-Air Availability
- Product Placement
- Social Contests



BY THE NUMBERS

95,000 Subscribers

1 Million+ Monthly Social Impressions

> 750,000 Monthly Views

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Indianapolis Motor Speedway | NASCAR Race Weekend | July 5, 2020



NASCAR Pole Position Magazine Material Date June 5 **Distribution Date** June 26 Available at: + LOCAL Walmart 🗦

ROAR! Weekly Race Magazine | YouTube-Out of the Groove

Material Date June 25

Distribution Date July 2, 7

Available to/at: ROAR! Magazine subscribers, online at www.polepositionmag.com; on YouTube

ROAR! and Out of the Groove are viewable on mobile and desktop devices.



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MERCHANTS



Formed in 2005, A.E. Engine provides publishing, marketing and production services to companies and associations across the country.

Based in Tampa, Florida, A.E. Engine concepts, develops and executes print, digital and event strategies for its partners at the professional, collegiate and scholastic level.

A.E. Engine is longest standing NASCAR publishing licensee and the only publisher to deliver magazine that is distributed season long. *NASCAR Pole Position* is a nationally-distributed magazine distributed in all 23 NASCAR Series race markets, and published 36 times per year.

Other A.E. Engine partners include Celebrity Golf Tournaments, US Youth Soccer and more than 100 Fortune 1000 companies. A.E. Engine also owns and operates a youth sports property -- Friday Night Football (FNF) -- and has a rapidly-growing custom publishing unit.

A.E. Engine

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A.E. ENGINE | CREATORS OF COMPELLING CONTENT AND PREMIUM PLATFORMS

